

Corporate Profile



The Company

Established in 1994, OST is today an industry-recognized specialist in networking products, and is emerging as a fast-growing value added distributor for a wide range of best-in-class high-tech products, services and solutions in the field of Information and Communication Technology. In addition OST also provides professional IT services for government, defense, education healthcare and enterprise.

OST is a trusted technology partner of Enterprises, Strategic verticals such as energy, healthcare, education and governments for delivering quality services in networking, security, operating environments, IP convergence, display and imaging solutions; and with its unique skills in consulting, integration and managed services, OST delivers customized IT solutions for businesses. We serve a diverse set of customers, in partnerships with leading system integrators, value added resellers (VARs), retailers and resellers. In addition, our direct enterprise team has built an enviable reputation of having designed, deployed and managed many of mission-critical projects in latest technologies.

We have two charters, first, to bring distinctive business solutions to market with best of breed ICT products/services and second, to deliver the best in terms of service levels.



Our professional relationships are long standing and satisfying to customers

**An ISO 9001
Certified Company**



Connect-IT

Wired and wireless office networks Inter-site connections and Internet-access



Secure-IT

Network security web-Content management, Secure messaging and Access-controls.



Manage-IT

Local Area Network Management, data Storage and WAN

Makeover-Services

To succeed in this fast-paced technology advancements, you would require the expertise to implement new business models. Along with it, the knowledge to optimize your requirements with micro-management of cost and risks to ensure that the scaling to better technology results in increased profits and easy manageability.

OST with its years of expertise offers you the structure, processes and the tools necessary to ensure that the organization achieve the makeover -successful.

The differentiators

- OST is committed to deliver successful contractual obligations in all its customer and partner engagements.
- OST's state-of-art facilities and systems ensure excellence in our services deployment.
- OST has over a decade of experience in maintaining mission -critical networks for our customers. OST has an enviable track record of 95% customer retention.
- OST distinguish itself to inherent thrust for delivering quality services and work towards continuous Improvement.

Achievements - a preview

- First WAN connectivity enabled in this region in the year 1996.
- Bagged single largest campus- wide(only) network contract in the region for INR 2.29 crores in 2010
- The prestigious 9-floor Haryana Civil Secretariat complex was networked in a record 20 days during 2004.
- 100 offices of Haryana treasury in the state was connected in a record 25 days during 2002.
- 3000+ nodes network of the leading BPO company under Competent group was connected with state-of-art switching and cabling products achieving total manageability.

Quick Facts - OST Services

- 1) Network integration services
- 2) Structured cabling services
- 3) Network infrastructure and optimization services
- 4) Network makeover services
- 5) IT Consulting and FMS
- 6) VAD Support to Partners
- 7) TAC support for additional warranties and maintenance contracts.

Partnering with OEM - As Value Added Distributor

Our partnership with leading OEMs in the IT infrastructure fraternity extends beyond the supply and support concept. We add value in every partnership to ensure that our customers and partners derive the best technical advantage and stimulated business-growth. Being a value added distributor, OST assumes responsibilities for sales, marketing, channel management and business development for its vendor partners



Partnering with OEM - As System Integrator

As the technological advancement in information technology and communication grows, so is the demand for professional organizations to deliver IT processes for driving the economic growth. OST has been successful in delivering the results for its partners as well as end-users with its technology expertise and professionally managed work processes.

The OST advantage

- Over 15 years of experience in designing, building and managing infrastructure for some of the leading enterprises in the country.
- Strong presence in IT services including network processes and facility management in strategic verticals like government, education, healthcare and private enterprises.
- Managing more than thousands of network elements including routers, switches, VOIPs, wireless points.
- Leading structured cabling integrator
- Solutions partner for Extreme, CISCO, Aruba, HP ProCurve and other leading network OEMs in the world.
- Quality certified for managing of infrastructure and network services.

Green-IT-solutions

OST offers green IT solutions which is good for your bottom-line too. OST shall ensure that environmental and financial sustainability-are-mutually-inclusive.

OST deliver solutions which would result in significant savings through a combination of energy conservation, improved workflow and-streamlined-

OST Clients - A sample

Education	Corporate	Government
Panjab University	Competent Group	SIT Haryana
Punjabi University	Ind Sphinx Group	HPPCL Offices, HP
CSK HP KV University	HFCL, Mohali	DHE, DGSE, Haryana
Y S Parmar University	Hero Group	Civil Secretariat Campus, Haryana
CCET, Chandigarh	Net Solutions, Chandigarh IT Park	Haryana Transport
.....moremore	Customs, Ludhiana
Healthcare	Research Institutions	HVPN, Panchkula
GMCH	CSIO,	IHBT, PalampurExcise & Taxation, Haryana
RAILWAYS	NITTR, Chandigarh	Elections Office, Punjab
DMW, Patiala	C-DAC, Mohali	HUDA, Haryana
		General Post Office, Govt. of India

Corporate-Philosophy

Ethics & Values: OST's reputation is basic to its success. OST Ethics & Values are seen in our commitment to be the best company we can be, working consistently as a diverse team of individuals to make a positive difference in the world.

OST is a professionally managed company dedicated to high standards of business conduct, including fair competition in the market place. OST will use sound business fundamentals, innovation and hard work to establish and maintain its leadership position-in-the-market-it-serves.

OST success is based on both our expertise and reputation. We value individuality and resourcefulness. OST strongly believes that diversity among both our employees and partners enriches and strengthens us as a company and helps us to serve our customers better. OST is an equal opportunity employer who welcomes a broad mix of attitudes, approaches, perceptions and backgrounds in both our work force and the partners that we engage-in-our-business.

Contact Phones:

HO : 91+0172-5089934,5,6

Branches:

Chandigarh UT, Punjab, Himachal Pradesh, Jammu & Kashmir, Uttarakhand, Haryana, Lucknow.